

Case Study

DTH Travel

Partnered with
Tourplan in 2020

About



DTH Travel boasts a rich legacy of 66 years as a leading Destination Management Company and Travel Service Provider, with an extensive network spanning 13 countries, including Thailand, the Philippines, Malaysia, Singapore, Vietnam, Cambodia, Laos, Myanmar, Bhutan, the Maldives, Sri Lanka, Hong Kong, and China.

TOURPLAN

We're incredibly proud to have joined forces with DTH Travel back in 2020. It's been an honour to be part of their journey and witness their remarkable growth and success.

In the following section, we delve into the insights shared by Stephan Roemer, Chief Executive Officer at DTH Travel, as he elaborates on their journey and the significant impact Tourplan has had on their business transformation.

Business Requirement

DTH Travel required a comprehensive software solution for group bookings, operations, and financial processes through a unified system solution, to improve the company's overall efficiency. Tourplan provided a platform that addressed all of our requirements. Leveraging the system's adaptability and ongoing advancements that Tourplan offers, DTH Travel has been empowered to operate and innovate more effectively, a critical advantage in the current post-pandemic landscape.

Tourplan has assisted in streamlining our operational and financial processes throughout the organisation.

The Process

Tourplan Asia took the time to understand our unique business requirements before implementation. We were guided through the process to ensure that we achieved the results that we required. The Tourplan Asia team shines during implementation, offering rapid responses, advice and insightful solutions backed by their unparalleled local expertise. Their adeptness ensures smooth sailing for our clients as they navigate any questions or challenges that arise. The training was bespoke based on our specific business needs and the training team ensured that we were comfortable with all aspects of the software and implementation.

The Game Changer

"Implementing Tourplan DMC software has transformed DTH Travel's business. Leveraging the comprehensive planning tools and the benefit of real-time data enabled us to streamline operations and as a result, we significantly improved efficiency.

The game changer was the seamless integration with our existing systems, enabling informed decision-making. This led to notable improvements in both operations and profits. Tourplan's customisable options saved us time and resources, while their excellent training and support ensured a smooth transition.

With the expertise of Tourplan professionals, we've enhanced our service delivery, making Tourplan an indispensable asset for our growth and success."

Let's go further, together

Our clients include some of the world's best tourism companies. That is because we have been leading the way since 1986, growing and evolving with the travel and tourism industry, understanding its needs, and crafting our product to deliver robust solutions for the clients who journey with us.

Find out how Tourplan will transform your Tour Operator or Destination Management Company.

Need more information? Click [here](#).

Book a [demo](#)





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Our clients

We are privileged to call these great companies clients and long term partners.

